

CURRICULUM VITAE



**EMMANUEL
OLAREWAJU
AYOOLA; Ph.D.**

Seasoned Entrepreneur,
Visionary Leader, and
Global Connector

EMMANUEL OLAREWAJU AYoola; Ph.D., MSc, BSc

Executive Chairman of Tranter Superior Capital, Inc. and Tranter IT Infrastructure Services Limited

EXECUTIVE SUMMARY

Dr. Emmanuel Olarewaju Ayoola, an accomplished MD/C.E.O. with a strong educational background from the University of Sussex. Dr. Ayoola brings extensive experience and passion to his role as Executive Chairman & CEO of Tranter Superior Capital, Inc.; Group CEO of Tranter IT Infrastructure Limited, Director/Senior Executive Vice President (Deputy CEO) of Hipterra, LLC, and President of the Information Technology Association of Nigeria (ITAN). With over 30 years of entrepreneurial expertise, Lare Ayoola excels as a corporate executive, envisioning and nurturing business opportunities to achieve remarkable success. His versatile skill set extends to technology-based industries, where he thrives as a problem solver, optimizing profitability through tailored designs to meet specific business needs.

As the founder and primary contributor to the funding and growth of various companies within his group, including Tranter IT Infrastructure Services Limited (IT), Swifttalk Limited (Communications), Tranter International Limited (Construction and Supplies), La Mango Entertainment Limited (Hospitality), and IoT Africa Networks Limited, Lare Ayoola consistently strives to exceed the expectations of clients and customers. His impressive track record boasts a 99% success rate in delivering exceptional services and products.

Dr. Lare Ayoola's international connections are a testament to his ability to forge strong relationships with international organizations, establishing himself as a credible and well-known figure in the international business community. He has cultivated strong relationships and partnerships with many renowned entities such as Shell Petroleum, Elf Petroleum, Total, Schlumberger, Lafarge, Manage Engine, Zoho, Microsoft, Sigfox, Nigerian Agip Oil Company, Coca-Cola, Heineken N.V., World Health Organization, Food and Agriculture Organization, FHI (Family Health International), Unilever, and Banyan Global.

With over three decades of entrepreneurial experience, Dr. Lare Ayoola has made a significant impact across key sectors of the economy, including Oil and Gas, Information Technology Infrastructure, Digital Economic Enablement, industrial Internet of things (IIoT), Agriculture, Manpower Development and Job Creation, International Trade and Finance, and Construction.

His impressive portfolio includes long-term relationships and major contracts with prominent international oil companies such as Shell, Total, Agip, Exxon Mobil, and Chevron. Additionally, he has successfully partnered with midstream oil companies like NLNG, PHRC, WRPC, KRPC, and Indorama Eleme Petrochemicals. His expertise extends to major manufacturing and utility companies such as Lafarge, Nigerian Breweries, Unilever, Coca-Cola, Nigerian Bottling Company, Ikeja Electric, Ibadan Electric, Cadburys, Michelin, Ashaka Cement, and Dangote.

In the banking and finance industry, Dr. Lare Ayoola has fostered long-term relationships with over 75% of the sector, including Union Bank, Sterling Bank, Wema Bank, FCMB, Zenith, UBA, First Bank, Providus Bank, Access Bank, Lotus Bank, Fidelity Bank, Taj Bank, Unity Bank, as well as leading insurers like Leadway Assurance, Old Mutual, and Consolidated Hallmark.

Throughout his career, Dr. Lare Ayoola has achieved exclusive distributorships, partnerships, and major accreditations with reputable entities such as Manage Engine, Zoho, Microsoft, Acronis, Sigfox, Lora, Superior International, Key Industrial Equipment, RS Components, Connected Finland, Digitanimal, Mycol Discoveries (MyShroom®) and many more.

As the Group Executive Chairman, Dr. Lare Ayoola founded and built several companies, employing over 500 staff members, including over 320 engineers. Other notable ventures under his leadership include Bullseye Digital Manpower Limited, MyShroom Africa Limited, Remelca Health Services, Cellsonic Wellness Africa, and Tranter Superior Capital, LLC (USA).

In addition to his remarkable business achievements, Lare Ayoola holds a Post Graduate Diploma in Theology and Leadership, emphasizing his holistic approach to leadership.

Dr. Lare Ayoola brings a wealth of expertise and experience to any team he joins. He will make the following key contributions to any team he joins:

- **Entrepreneurial excellence:** with over 30 years of entrepreneurial experience, in various businesses of various sizes, Lare Ayoola has a proven track record of success.
- **Industry expertise:** Lare Ayoola has made a significant impact across various sectors including Oil and Gas, Information Technology Infrastructure, Digital Economic Enablement, Agriculture, Manpower Development and Job Creation, International Trade and Finance, and Construction.
- **International connections:** Lare Ayoola has cultivated strong relationships with renowned international organizations across the international business community.
- **Business growth and success:** as a founder and primary contributor to the establishment and growth of various companies, Lare Ayoola has a proven ability to build and manage successful ventures.

- Economic empowerment: As a strong believer in the development of Nigeria and Nigerians, to reach their highest potential, Lare Ayoola has sponsored and arranged the training of thousands of Nigerians to become highly skilled and proficient professionals in the field of IT and other areas, and he has also designed several economic empowerment programs for states such as River State and Delta State during his career in the oil and gas industry.
- Dr. Lare Ayoola's exceptional entrepreneurial journey, valuable international connections in finance, investment, and industry, industry expertise, and commitment to building successful ventures make him an invaluable asset in driving business growth and achieving excellence. His passion for the success of Nigeria, and the elevation of Nigerians to take their rightful place in the world as the leaders in thought, creativity, productivity, commerce, industry, and trade is a never-ending feature in his vision and mission and are characterised by his perennial drive and hard work to contribute meaningfully and succeed.

- ***Please see my full Resume about my work experience below:***

EMMANUEL OLAREWAJU AYOOLA

EXECUTIVE CHAIRMAN OF TRANTER IT INFRASTRUCTURE
SERVICES LIMITED AND IOT AFRICA NETWORKS LIMITED

3B, ADEKUNLE FAJUYI WAY,
IKEJA, GRA, LAGOS, NIGERIA

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+1702-861-4491

◦ DETAILS ◦

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Lagos, Nigeria
+234-802-360-8653, +1702-861-4491
lare.ayoola@tranter-it.com,
lareayoola@gmail.com

Date / Place of birth
25th of January, 1964
Anthony Village, Lagos

Nationality
Nigerian

◦ LINKS ◦

[Tranter IT Infrastructure Services
Limited](#)
[IoT Africa Networks Limited](#)
[Bullseye Digital Manpower Limited](#)
[Tranter International Limited](#)
[Swifttalk Limited](#)
[Emmanuel Olarewaju Ayoola](#)

◦ SKILLS ◦

Ability to Work Under Pressure
Adaptability
Critical thinking and problem-solving
Effective Time Management
Leadership Skills
Communication Skills
Entrepreneurial Skills
Accounting, administrative,
operations, and financial system
design

👤 PROFILE

Objectives:

A Results-oriented professional with over 30 years of entrepreneurial experience and a track record of building strategic relationships with international organizations and investors. Known for driving economic growth, creating job opportunities, and leading successful ventures in sectors such as oil and gas, information technology infrastructure, digital economic enablement, agriculture, manpower development, and job creation, international trade and finance, and construction. Adept at forging strong partnerships and attracting major investments to foster the prosperity of Nigeria.

I am a dynamic and internationally connected business leader with a strong entrepreneurial background and extensive experience in various sectors. I am seeking an opportunity to serve the country in a senior capacity reporting directly to the President and leveraging my international connections, ability to raise billions of US dollars, and expertise in driving economic growth and fostering partnerships for the development of Nigeria.

👛 CHAIRMAN & CHIEF EXECUTIVE OFFICER, TRANTER SUPERIOR CAPITAL INC. (USA)

2025 – Present

At Tranter Superior Capital Inc., I lead a multinational private investment management organisation that deploys capital across equities, fixed income, currencies, derivatives, infrastructure and value-chain assets.

ROLES & RESPONSIBILITIES

- Designs and executes growth and investment strategies that align private global capital with high-impact sectors in emerging markets.
- Directs infrastructure-investment focus across transportation, energy, agriculture, IT, communications, healthcare and education.
- Leads portfolio strategy, investment risk-management, deal origination and institutional partner engagement across the United States and Africa.
- Develops and manages capital allocation models that ensure commercially strong and economically transformational outcomes.

International business development
and investor relations

An extensive network of global
connections and relationships

Funding acquisition and investment
management

Problem Solving using qualitative and
quantitative methods

Business development

Project Management

Financial and Audit

Operations Management

Negotiation and diplomacy

Policy formulation and
implementation

Stakeholder engagement and
relationship management

Sector expertise: oil and gas,
information technology
infrastructure, digital economic
enablement, agriculture, manpower
development and job creation,
international trade and finance,
construction

Customer relationship development
and management

Risk and Compliance Management

Corporate Structure Design

◦ **HOBBIES** ◦

Learning about new industries and
Management Techniques Counseling
young entrepreneurs Motivational
Speaking Developing new businesses

SENIOR EXECUTIVE VICE PRESIDENT (DEPUTY CEO), HIPTERRA LLC

2025 – Present

At Tranter Superior Capital Inc., I lead a multinational private investment management organisation that deploys capital across equities, fixed income, currencies, derivatives, infrastructure and value-chain assets.

ROLES & RESPONSIBILITIES

- Designs and executes growth and investment strategies that align private global capital with high-impact sectors in emerging markets.
- Directs infrastructure-investment focus across transportation, energy, agriculture, IT, communications, healthcare and education.
- Leads portfolio strategy, investment risk-management, deal origination and institutional partner engagement across the United States and Africa.
- Develops and manages capital allocation models that ensure commercially strong and economically transformational outcomes.
- Represents the firm in investor, regulatory, advisory and stakeholder platforms to promote impact-driven capital deployment.

PRESIDENT, INFORMATION TECHNOLOGY ASSOCIATION OF NIGERIA (ITAN)

2023 – Present

As President of ITAN, I lead the umbrella association of more than 350 IT-driven companies representing Nigeria's technology sector. I provide national leadership across policy advocacy, membership value creation, industry-government engagements, talent development, certification affordability, technology ecosystem strengthening and Nigeria's participation in global tech value-chains.

ROLES & RESPONSIBILITIES

- Lead national policy-advocacy to secure inclusion of indigenous IT companies in public-sector technology procurement.
- Oversee national skills development and certification programmes including affordability reforms and Naira-denominated certification access.
- Expand mentorship networks, cross-industry alliances and continental/foreign partnerships that strengthen Nigeria's digital economy footprint.
- Enhance media visibility, market access and brand equity for Nigerian IT companies locally and globally.

International business development
and investor relations

An extensive network of global
connections and relationships

Funding acquisition and investment
management

Problem Solving using qualitative and
quantitative methods

Business development

Project Management

Financial and Audit

Operations Management

Negotiation and diplomacy

Policy formulation and
implementation

Stakeholder engagement and
relationship management

Sector expertise: oil and gas,
information technology
infrastructure, digital economic
enablement, agriculture, manpower
development and job creation,
international trade and finance,
construction

Customer relationship development
and management

Risk and Compliance Management

Corporate Structure Design

◦ **HOBBIES** ◦

Learning about new industries and
Management Techniques Counseling
young entrepreneurs Motivational
Speaking Developing new businesses

FOUNDER/EXEC CHAIRMAN - INFORMATION TECHNOLOGY PROJECT AND SUPPORT SERVICES at TRANTER IT INFRASTRUCTURE SERVICES LIMITED, LAGOS

April 2004 — Present

- Led a conglomerate operating in key sectors of the economy, including oil and gas, information technology infrastructure, digital economic enablement, agriculture, manpower development and job creation, international trade and finance, and construction.
- Established long-term relationships with major international organizations such as Shell Petroleum, Elf Petroleum, Total, Schlumberger, Lafarge, Manage Engine, Zoho, Microsoft, Nigerian Agip Oil Company, Coca-Cola, Heineken N.V., World Health Organization, Food and Agriculture Organization, FHI (Family Health International), Unilever, and Banyan Global.
- Executed major contracts with major international oil companies, midstream oil companies, and manufacturing and utility companies, contributing to the growth of Nigeria's economy.
- Built long-term relationships with over 75% of the banking and finance industry, including but not limited to Union Bank, Sterling Bank, Wema Bank, FCMB, Zenith, UBA, First Bank, Providus Bank, Access Bank, Lotus Bank, Fidelity Bank, Taj Bank, Unity Bank, and others.
- Built a nationwide channel partner to distribute and support the partner OEMs' product sales and deployment of solutions.
- Achieved exclusive distributorships, partnerships, and major accreditations with renowned companies such as Manage Engine, Zoho, Microsoft, Acronis, Key Industrial Equipment, and RS Components.
- Identify new business opportunities and target markets for IT projects and support services. Formulate strategies to expand the customer base and increase revenue.
- Build and maintain strong relationships with clients. Understand their IT needs, provide consulting services, and offer customized solutions to meet their requirements.

- Oversee the planning, execution, and delivery of IT projects. Ensure projects are completed within scope, budget, and timeline. Monitor project progress and manage potential risks and issues.
- Allocate resources, including personnel, equipment, and budget, to support project implementation and service delivery. Optimize resource utilization and ensure efficient project execution.
- Implement and maintain quality assurance processes to ensure the delivery of high-quality IT solutions and support services. Establish and monitor service level agreements (SLAs) to meet customer expectations.
- Provide leadership and guidance to the project management and support services teams. Foster a collaborative work environment, mentor team members, and promote professional growth and development.
- Stay abreast of emerging technologies and industry trends. Evaluate their potential benefits and determine how they can be integrated into the company's services to enhance efficiency and competitiveness.
- Oversee financial activities, including budgeting, financial planning, and monitoring financial performance. Ensure profitability and sustainable growth for the company.
- Build and maintain relationships with technology vendors and strategic partners. Collaborate on joint projects, negotiate contracts, and ensure the availability of necessary resources and expertise.
- Identify and manage risks associated with IT projects and support services. Develop risk mitigation strategies and implement appropriate measures to minimize potential disruptions or failures.
- Ensure compliance with relevant laws, regulations, and industry standards about IT project management and support services. Implement robust security measures to protect client data and intellectual property.
- Identify opportunities for operational efficiency, process improvement, and service innovation. Foster a culture of continuous learning and improvement within the organization.
- Stay updated with market trends, competitor activities, and industry best practices. Adjust business strategies accordingly to maintain a competitive edge.
- Effectively communicate with stakeholders, including clients, employees, and investors. Provide regular updates on project status, service performance, and company achievements.

**CO-FOUNDER/CHAIRMAN - INTERNET SERVICE PROVIDER (ISP)
at SWIFTTALK LIMITED, Lagos**

April 2004 — Present

Formed as a result of the restructuring of Tranter International. Specializes in providing internet and data connectivity services. Focuses on serving the banking, financial services, and manufacturing sectors. Clients include the Federal Inland Revenue Services, several banks, and manufacturing companies.

My responsibilities include:

- Identify new market opportunities, target customer segments, and potential partnerships. Formulate strategies to expand the customer base and increase market share.
- Oversee financial activities, including budgeting, financial planning, and monitoring financial performance. Ensure profitability and sustainable growth for the company.
- Stay updated with local regulations and licensing requirements related to providing internet services. Ensure the company's compliance with all applicable laws and regulations.
- Collaborate with the technical team to design, develop, and maintain a robust network infrastructure to deliver reliable and high-speed internet services to customers.
- Determine the range of services to offer, such as broadband internet, wireless connectivity, data center services, and cloud solutions. Continuously evaluate market demands and technology trends to enhance service offerings.
- Develop and implement effective sales and marketing strategies to promote the company's services and acquire new customers. Build brand awareness and maintain a competitive market position.
- Focus on delivering exceptional customer service and ensuring customer satisfaction. Monitor customer feedback and implement improvements to enhance the overall customer experience.
- Establish and maintain high standards for service quality, network reliability, and data security. Monitor performance metrics, conduct regular audits, and implement measures to maintain service excellence.
- Build relationships with equipment vendors, technology partners, and industry associations. Leverage partnerships to access new technologies, enhance service offerings, and stay at the forefront of industry developments.

- Represent the company's interests and advocate for favorable regulatory frameworks that support the growth and sustainability of the ISP industry. Engage with government agencies, industry associations, and policymakers.
- Identify opportunities for network expansion and infrastructure development to reach new markets and improve service coverage. Evaluate feasibility, cost-effectiveness, and scalability of network expansion projects.
- Stay updated with emerging technologies and industry trends in the telecommunications sector. Assess the potential impact on the company's operations and evaluate opportunities for innovation and differentiation.
- Develop and implement contingency plans to handle network outages, security breaches, and other crisis situations. Ensure business continuity and effective

FOUNDER/CHAIRMAN - RESTAURANT, EVENTS AND CATERING SERVICES at LA MANGO ENTERTAINMENT LIMITED, Lagos

May 2012 — Present

- Identify new business opportunities, potential partnerships, and target markets. Formulate strategies to expand the customer base and increase revenue.
- Oversee financial activities, including budgeting, financial planning, and monitoring financial performance. Ensure profitability and sustainable growth.
- Provide leadership and guidance to the management team. Monitor day-to-day operations, including staffing, inventory management, and quality control.
- Develop and implement marketing strategies to promote the company's brand and services. Ensure effective brand positioning, advertising, and customer engagement.
- Focus on delivering exceptional customer service and maintaining customer satisfaction. Monitor customer feedback and implement improvements as necessary. Collaborate with chefs and culinary teams to design and update menus, ensuring a diverse and appealing selection of food and beverages.
- Establish and maintain high standards for food quality, hygiene, and safety. Monitor compliance with health and safety regulations.
- Build and maintain relationships with suppliers, negotiating favorable contracts and ensuring timely delivery of quality products.

- Oversee the planning and execution of events hosted by the company, including weddings, corporate functions, and social gatherings. Ensure seamless coordination and exceptional customer experiences.
- Act as a representative of the company within the local community. Participate in community events, sponsorships, and charitable initiatives.
- Stay abreast of industry trends, innovations, and competitive landscape. Attend industry conferences and events to network and enhance industry knowledge.
- Ensure compliance with relevant laws, regulations, and licensing requirements. Address any legal or compliance issues that may arise.
- Identify opportunities for operational efficiency, innovation, and improvement. Encourage a culture of continuous learning and development within the organization.

**GENERAL MANAGER, INDUSTRIAL FISHING & SHIP REPAIRS CO.
at APAPA TRAWLERS LIMITED (MEMBER OF THE IBRU
ORGANIZATION, Lagos**

November 1987 — August 1989

The Company was valued at over \$250 million with over three hundred staff. It was involved in klondyking operations (receiving and processing of fresh fish on a factory vessel at sea) in the European Union (Ireland and UK) and deep sea trawling and processing operations in Mauritania and Angola on the west Coast of Africa using our large factory trawlers.

My responsibilities included:

- Developing and overseeing the company's long-term strategies and goals, and ensuring that they align with the broader vision of the organization.
- Overseeing day-to-day operations of the business, including management of resources, logistics, supply chain, production, sales, and distribution.
- Overseeing financial management and budgeting, including ensuring that the business stays within the allotted budgets and timelines.
- Managing the workforce by overseeing recruitment, selection, training and development, performance management, and employee relations.
- Creating marketing and sales strategies to attract customers and maintaining good relationships with key stakeholders.
- Ensuring that the company's products and services are of high quality, meeting the required industry standards.

**FOUNDER/CEO, INDUSTRIAL SUPPLIES AND
CONSTRUCTION at TRANTER INTERNATIONAL LIMITED,
LAGOS**

November 1989 — Present

In Nov 1989, Tranter International Limited was set up to supply industrial equipment, tools, materials, and spare parts for the oil industry in the rich oil sector of Nigeria.

- The company also became one of the first two Nigerian companies to be involved in major construction projects for the oil industry winning many awards for quality excellence and safety (HSE) practices.
- In 1998 the company became the major supplier of IT Support Services in the oil industry and the manufacturing sector in general.
- At its peak in 2002 this company had a total of 14 managers and over 300 staff turning over millions of US Dollars per annum.
- The company operates branches in Abuja and Lagos. My responsibilities include:
 - Build and maintain strong relationships with clients, contractors, and suppliers. Understand their needs, provide consulting services, and offer customized solutions to meet their requirements.
 - Oversee the planning, execution, and completion of construction projects. Ensure projects are delivered within budget, timeline, and quality standards. Monitor project progress, manage resources, and address potential risks and issues.
 - Establish and maintain relationships with suppliers and vendors of industrial equipment, materials, and construction supplies. Negotiate contracts, manage procurement processes, and ensure timely delivery of goods.
 - Provide leadership and guidance to the company's employees and project teams. Foster a collaborative work environment, mentor employees, and promote professional growth and development.
 - Oversee financial activities, including budgeting, financial planning, and monitoring financial performance. Ensure profitability, cost control, and efficient resource allocation.

EDUCATION

PhD, Highstone Global University, Texas, United States

2024

PhD in Technology

MSc, The University of Sussex, United Kingdom

July 1985 — July 1986

Master of Science in Operational Research

BSc, The University of Sussex, United Kingdom

June 1981 — June 1984

Bachelor of Science in Engineering and Applied Sciences
with an Electronics Engineering Major

**Post Graduate Diploma, The International Bible Institute,
Nigeria**

2016 — 2016

Post Graduate Diploma in Theology and Leadership